Dell Sales and Services

New York City Department of Education

**Dell Services - Managed Deployment**

| Districts       | Project Manager     | Donald Harris
|-----------------|---------------------|-----------------|
| Manhattan       | Joel Mentor         | (0) 800-NYC-DELL, Ext. 7236873  
donald_harris@dell.com |
| Bronx           |                     | Backup:  David Swomley  
david_swomley@dell.com |
| Brooklyn        | David Swomley       | (0) 718-935-5046  
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| Staten Island   |                     | Backup:  Joel Mentor  
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| Queens          |                     | Backup:  David Swomley  
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| Queens          |                     | Backup:  Joel Mentor  
joel_mentor@dell.com |

**Dell Sales Inside Sales Representative**

| Jo Ann Aaronson
| Account Executive  
| (O) 800-NYC-DELL, Ext. 721-71-3107  
joaaronson@dell.com |

**Dell Field Sales**

| Technology Support Center
| Back Up:  David Swomley  
david_swomley@dell.com |

**Technical Sales Support**

| Robert Frelow
| Account Executive  
| (C) 914-843-2061  
rfrselow@dell.com |

**Question about an invoice? Contact the Financial Services Representative assigned to the NYC Dept. of Education: Farah Anderson (512-723-7221 / farah.anderson@dell.com)**

- Note that the DOE's structure aligns District 75 with ISC Q and District 79 with ISC K
- John Fontana also supports fulfillment activity for the Bureau of Non-Public Schools, the United Federation of Teachers, and the UFT Teacher Centers
- Shannon Houston also supports sales activity for the Bureau of Non-Public Schools
- Donald Harris also supports sales activity for the United Federation of Teachers and the UFT Teacher Centers

**Dell Sales Operations & Support**

| CPS Project Manager
| (O) 512-848-7669  
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| (C) 512-724-5041  
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**Americas Merge Center**

| (C) 718-935-5057  
timothy_wiley@dell.com |

**CAMS Support**

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timothy_wiley@dell.com |

**Dell Services - Program Management**

| Sr. Program Manager
| Rick McLraith  
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**Project Management**

| Project Manager, Dell Products
| Mary-Beth Leasure  
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| (C) 512-507-3514  
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**Managed Client**

| Sr. Project Manager
| Chris Cotugno  
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| Project Manager, Non-Dell Products (S&P)
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| (C) 512-422-2843  
roxane_fisher@dell.com |

**Dell Inside Sales**

| Inside Sales Team Lead
| Tim Wiley  
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timothy_wiley@dell.com |

**Dell Field Sales**

| Account Executive
| Jo Ann Aaronson  
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**Dell Sales Operations**

| Operations Manager
| Kimberly Jones  
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kimberly_jones@dell.com |
| (C) 512-961-9287  
kimberly_jones@dell.com |

**Program Management**

| Program Executive
| Peter Mueller  
(0) 718-935-5034  
peter_mueller@dell.com |

**Other Important Information:**

- Dell Managed Services Site: www.managedservices.nycenet.edu
- Dell Sales Team: 800-NYC-DELL, Ext. 7247799
- Dell Field Sales: Dell K-12 Education eNews Subscriptions: Dell Education Alliances:
- Faculty & Staff Purchase Program (EPPI):
  - 800-NYC-DELL or 800-692-3355
  - www.dell.com/nycdoe/eppp
  - whitney.roessler@dell.com
  - (O) 800-692-3355, Ext. 7287343
  - Dell K-12 Education eNews Subscriptions:
  - Dell Education Alliances:

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